Deutsche Konsum REIT-AG (DKR) Financial Year Results 2016/2017 and recent events

D

Obst und Gemüsemarkt

18-December-2017





Summary of the FY 2016/2017 Real Estate Portfolio – Key figures, recent development, tenancy and valuation potential Financial structure Financials FY 2016/2017 DKR shares, analysts, guidance and dividend policy Finance calendar FY 2017/2018 Appendices Management External partners Case studies revitalisation / Value add Property overview as at 15 November 2017 Glossary

Summary of the FY 2016/2017



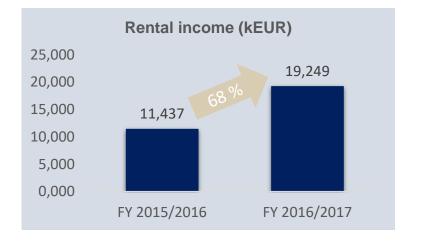
Results of FY 2016/2017 and guidance

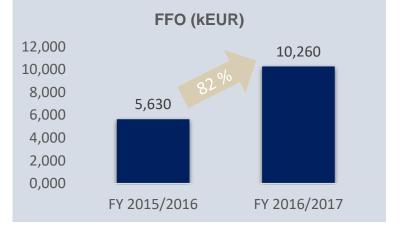


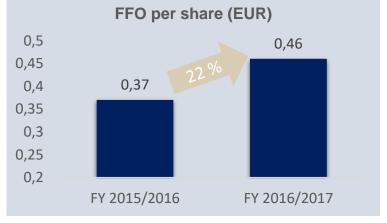
- > Annual net profit 2016/2017 amounts to EUR 37.4 million
- **Rental income increased by 68% up to EUR 19.2 million**
- **FFO** amounts to EUR 10.3 million / aFFO amounts to EUR 8.0 million
- Investment properties up to EUR 275.4 million
- **EPRA NAV increased by 59% to EUR 6.25 per share**
- > Net-LTV of 42.6%
- **FFO-Forecast of EUR 16 million to EUR 20 million in FY 2017/2018**
- **FFO run rate at EUR 23 million by the end of the FY 2017/2018**

Financial key figures Strong growth of all financial figures in FY 2016/2017

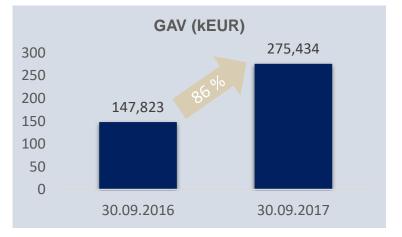


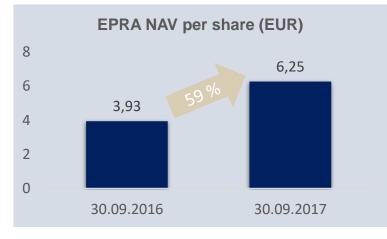






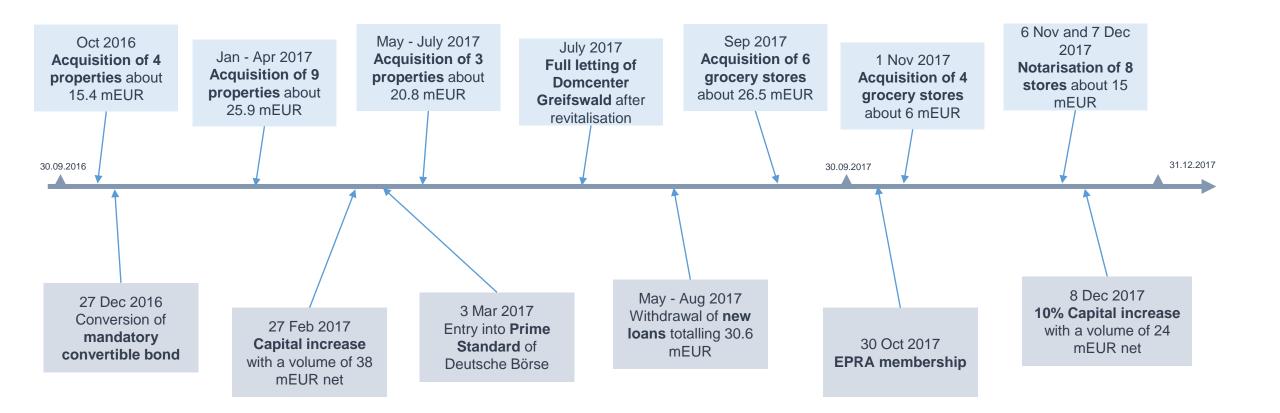




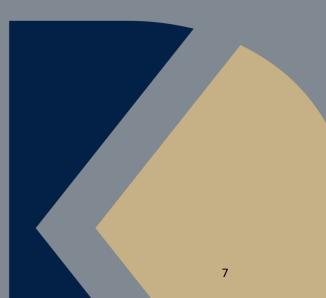


Highlights of FY 2016/2017 and recent developments



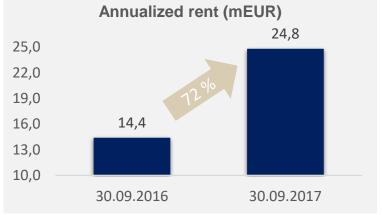


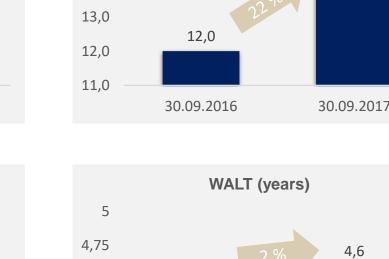
Real Estate Portfolio



Portfolio Key portfolio figures as at 30.09.2017







30.09.2016

15,0

14,0

4,25

4

30.09.2017 4,5 4,5

Vacancy (%)

14,6

30.09.2017

>> Portfolio snapshot

- > Key figures based on 62 properties booked as at 30.09.2017
- > GAV of the portfolio roughly 275 mEUR according to yearly valuation by external appraiser JKT
- > Increase of vacancy mainly due to recently purchased assets in Plauen and Meißen which have vacant spaces of roughly 30%

> WALT remained stable



Portfolio Recent acquisitions (1)





Location	Finsterwalde
Space (sqm)	11,081
Annualized rent (kEUR)	480
Major tenant	OBI
WALT	~ 6.5 years



Location	Langen- wolschendorf
Space (sqm)	3,072
Annualized rent (kEUR)	280
Major tenant	REWE, TEDi
WALT	~ 5.8 years



Location	Hettstedt
Space (sqm)	2,780
Annualized rent (kEUR)	227
Major tenant	PENNY
WALT	~ 2.2 years





Location	Kelbra (Kyffhäuser)	Location	Schwerte
Space (sqm)	930	Space (sqm)	1,200
Annualized rent (kEUR)	72	Annualized rent (kEUR)	98
Major tenant	PENNY	Major tenant	PENNY
WALT	~ 3.2 years	WALT	~ 3.3 years

Portfolio Recent acquisitions (2)





Location	Berlin
Space (sqm)	987
Annualized rent (kEUR)	151
Major tenant	Netto (EDEKA)
WALT	~ 6.4 years



Location	Berlin
Space (sqm)	931
Annualized rent (kEUR)	202
Major tenant	Netto (EDEKA)
WALT	~ 6.4 years



Location	Weilheim
Space (sqm)	1,824
Annualized rent (kEUR)	106
Major tenant	Netto (EDEKA)
WALT	~ 4.0 years



Location

(kEUR)

WALT

Space (sqm)

Major tenant

Annualized rent

Dierdorf

1,392

147

KIK,

years

Fressnapf

~ 10.7 / 2.0



Location	Jestetten
Space (sqm)	1.288
Annualized rent (kEUR)	162
Major tenant	KIK, TEDi
WALT	~ 10.7 / 4.3 years

Portfolio Recent acquisitions (3)







Location	Waldbröl	Location	Zeulenroda
Space (sqm)	938	Space (sqm)	5,632
Annualized rent (kEUR)	71	Annualized rent (kEUR)	240
Major tenant	Rossmann	Major tenant	Hagebaumarkt
WALT	~ 3.4 years	WALT	~ 7.5 years

- After 30.09.2017 DKR acquired 12 further assets with a total investment volume of around 20 mEUR with annualized rents of about 2.2 mEUR and 32,000 sqm rental space
- Pro forma portfolio as at 18.12.2017 comprises 74 properties with annualised rents of about 27.0 mEUR and GAV of approx. 295 mEUR

Property map 74 properties with about 375,000 sqm lettable space and 295 mEUR GAV



>> Top 8 assets as at 18.12.2017:

City





			-	
	a see		SP	
		1		
6				

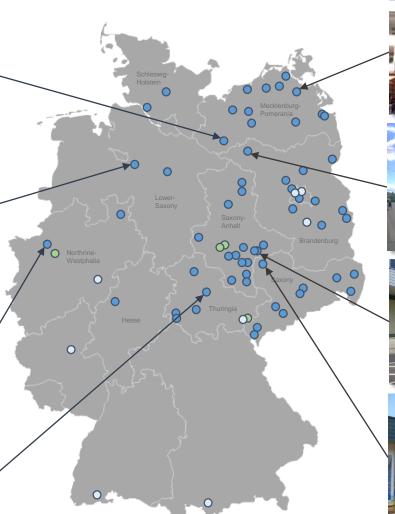


Lettable space (sqm)	14,386
Construction	2000
Annual rent (mEUR)	1.6
Market value (mEUR)	23.7
City	Verden
Lettable space (sqm)	7,128
Construction 1	
Annual rent (mEUR)	1.2
Market value (mEUR)	13.3
City	Oer-Erk.
Lettable space (sqm)	9,555

Ludwigslust

Lettable space (sqm)	9,555
Construction	1996
Annual rent (mEUR)	1.3
Market value (mEUR)	16.2

	City	Erfurt
	Lettable space (sqm)	16,920
	Construction	1994
	Annual rent (mEUR)	2.8
1	Market value (mEUR)	30.0



City
Lettable space (sqm
Construction
Annual rent (mEUR)
Market value (mEUI







City	Greifswald
Lettable space (sqm)	9,410
Construction	1997
Annual rent (mEUR)	1.1
Market value (mEUR)	9.9

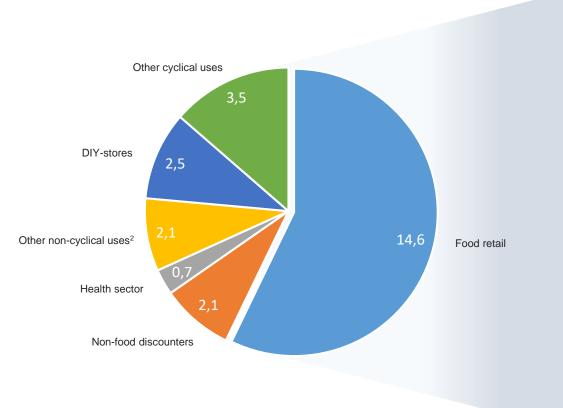
City	Pritzwalk
Lettable space (sqm)	15,157
Construction	1993/2011
Annual rent (mEUR)	1.4
Market value (mEUR)	15.4
City	Bitterfeld
City Lettable space (sqm)	Bitterfeld 19,541
Lettable space (sqm)	19,541

City	Leipzig
Lettable space (sqm)	22,400
Construction	1993/1999
Annual rent (mEUR)	1.6
Market value (mEUR)	26.0

Tenant mix High quality tenants and 75% non-cyclical rents



>> Rent contribution by sector (mEUR)¹:



>> Annualised rent contribution by major tenants¹:

Tenant group	Brands	Rents (mEUR)	WALT in years
Edeka Group		4.2	4.0
Schwarz Group	Kachard Same	3.5	7.4
Metro Group	real,-	2.6	3.2
Bartels-Langness Group	fàmila	1.0	10.2
Rewe Group	REWE PENNY nahkauf	1.7	7.2
Norma	NORMA	0.4	3.1
ALDI		0.4	5.0
Others	nah Sfrisch HOFFMANN tegut	0.8	3.4
Total food retail		14.6	5.4
Rewe Group		1.5	2.9
Tengelmann Group	OBI	0.3	7.8
Others	Hammer	0.7	4.1
Total DIY stores		2.5	4.0
Tengelmann Group	😨 kík	0.6	3.3
Others	Philipps Finsting's family TRESS DEICHMANN	1.5	3.0
Total non-food discounters		2.1	3.1

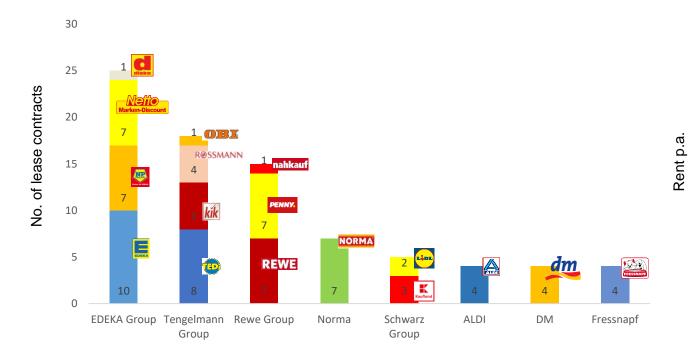
¹ Annualised rent contribution of the pro forma portfolio (66 properties) as at 01.11.2017 (without 1 notarised asset)

² Involves e.g. drug stores, bakeries, banks and apartments

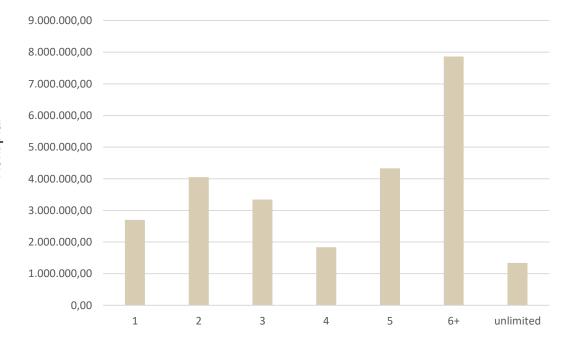
DKR as a reliable partner for long-lasting tenancies



>> Multiple leases with the same tenants foster the relationship (No. of lease contracts as at 01.11.2017):



>> Annualised rents allocated to years of lease contract maturities of the portfolio as at 01.11.2017:



- > DKR considers a stable lease relationship as a fundament to get information, to improve the tenant mix of each property, for information about potential acquisitions and to prolong rental contracts
- Unlimited lease contracts (plenty of local tenants with local businesses and also apartments)

Revitalisation projects Value add by extensive property redevelopments



>> Current major revitalisation projects:



Location	Domcenter Greifswald	Location
Space (sqm)	9,410	Space (sq
Vacancy	~ 37%	Vacancy
Project description	Fresh appearance by new facade, new space utilisation, new tenants and expansion of existing tenants	Project des
Investment volume	5 mEUR	Investmen
Expected finalisation	Spring 2018	Expected f



Location	Kirschbergcenter Hohenmölsen
Space (sqm)	7,797
Vacancy	~ 38%
Project description	Fresh appearance by new facade, new space utilisation, new tenants and expansion of existing tenants
Investment volume	3 mEUR
Expected finalisation	Spring/Summer 2018



Location	Kolumbuspassage Rostock
Space (sqm)	4,492
Vacancy	~ 12%
Project description	New concept and new grocery anchor tenant which improves the tenant mix
Investment volume	~ 1 mEUR
Expected finalisation	Summer 2018



Location	Lindencenter Stralsund		
Space (sqm)	5,775		
Vacancy	~ 27%		
Project description	New space utilisation and improvement of tenant mix		
Investment volume	~ 1 mEUR		
Expected finalisation	Autumn 2018		



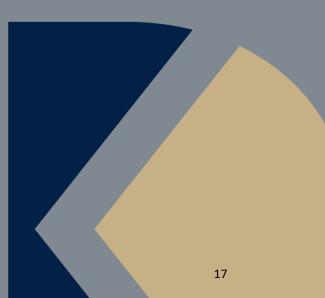
>> NAV impact derived from factor increases (c.p.) leads to upside potential:

	Annualised total portfolio rent (mEUR)	Valuation multiple	Yield	Portfolio value (mEUR)	Net LTV	Net debt outstanding	NAV (mEUR)	Number of shares m	Hypothetical NAV per share (EUR)
Current portfolio as at 30.09.2017	24.8	11.1	9.0%	276.0	43%	117.8	154.9	24,760	6.26
	26.0	12.0	8.3%	312.0	43%	132.9	179.1	24,760	7.23
	26.0	13.0	7.7%	338.0	39%	132.9	205.1	24,760	8.28
	26.0	14.0	7.1%	364.0	37%	132.9	231.1	24,760	9.33
Assumptions (based on pro forma portfolio) ¹	26.0	15.0	6.7%	390.0	34%	132.9	257.1	24,760	10.38
pro torma portiolio)	26.0	16.0	6.3%	416.0	32%	132.9	283.1	24,760	11.43
	26.0	17.0	5.9%	442.0	30%	132.9	309.1	24,760	12.48
	26.0	18.0	5.6%	468.0	28%	132.9	335.1	24,760	13.53

> Due to the dynamic market outlook and DKRs portfolio improvements (mainly via lease extensions) there is high potential for value increases in the future

- > Compared to the sector DKRs external portfolio valuation is fairly conservative
- > Due to stable tenant structure with non-cyclical major tenants and current conservative portfolio valuation impairment risks are low

Financial structure



Financial structure Conservative and stable financing

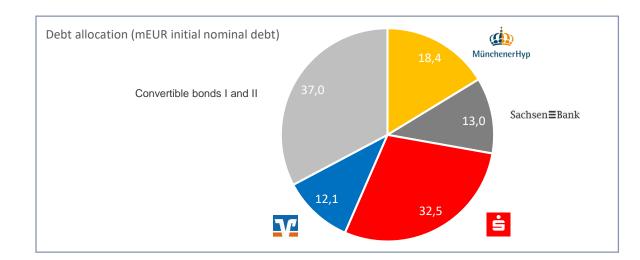


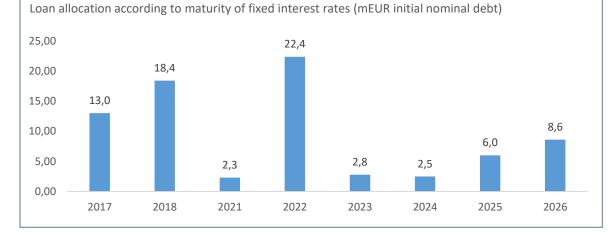
>> Debt structure of DKR as at 30/09/2017 (mEUR nominal debt):

	30/09/2017	30/09/2016
Debt from loans and convertible bonds (IFRS), mEUR	118.9	90.4
Average nominal interest of loans, % p.a.	2.38	2.58
Average nominal interest of loans & convertible bonds, % p.a.	2.99	3.34
(Net-) LTV (%) ¹	42.6	49.3
Average loan maturity (years)	4.9	3.4

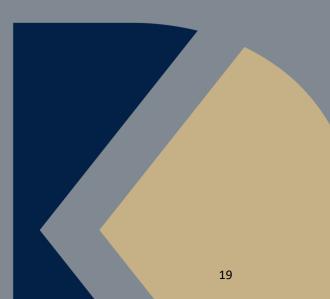
Currently DKR is in the refinancing process of existing short term loans and is likely to finish the refinancing by the end of 2017

- > Additionally DKR will increase its LTV up to 50% by taking new loans
- As a result the average interest of loans will drop to roughly 2 % p.a. while the average loan maturity will expand to between 5 and 6 years





Financials FY 2016/2017



Financials FY 2016/2017 Condensed IFRS balance sheet



	kEUR	30/09/2017	30/09/2016	kEUR	30/09/2017	30/09/2016	
	Assets				Equity a	and liabilities	
Pro forma portfolio of mEUR 285 including	Investment properties	275,443.9	147,822.5	Subscribed capital	24,760.3	18,447.0	Capital increase due
the latest notarised acquisitions	Other non-current assets	416.0	14,660.1	Capital reserves	77,773.3	45,786.9	to mandatory bond
	Deferred tax assets	0.0	0.0	Other reserves	855.7	855.7	conversion in Dec 2016 and capital
	Total non-current assets	275,849.9	162,482.6	Retained earnings	56,587.0	13,941.7	increase in Feb 2017
Comprises advanced payments for	Other current assets	3,664.1	1,642.0	Total equity	154,736.0	79,031.3	
acquisitions	Cash position	1,160.5	10,334.6	Bank liabilities	40,891.3	22,645.1	
	Total current assets	4,824.6	11,976.6	Convertible bonds	35,541.0	35,015.1	
	Non-current assets held for sale	0.0	0.0	Other liabilities	4,169.5	3,475.7	Increase due to new loans; drop of two
Contains VAT				Deferred tax liabilities	0.0	0.0	loans from long-term to short-term duration
receivables and tenant receivables				Total long-term liabilities	80,601.9	61,135.9	
				Bank liabilities	31,471.8	19,286.4	Short term credit line used for asset
No deferred tax positions due to REIT				Other financial liabilities	10,819.1	13,450.8	acquisitions
status				Other short-term liabilities	3,045.8	1,554.8	
				Total short-term liabilities	45,336.7	34,292.0	
	Total assets	280,674.5	174,459.2	Total equity and liabilities	280,674.5	174,459.2	20

Financials FY 2016/2017 Condensed IFRS income statement



Rent increases due to various acquisitions in the FY 2016/2017

Increase of interest expenses due to higher bank debt referring to property – acquisitions

		kEUR		0/2016 - 09/2017	01/10/2015 - 30/09/2016
		Rental income	1	9,248.9	11,437.4
		Operating expenses		-4,743.2	-2,464.4
L		Net rental income	1	4,505.8	8,973.0
	Income	from property disposal		8.3	55.0
	Expenses	from property disposal		-4.0	-53.0
	Net result fro	om property disposal		4.3	2.0
	-	ain/loss from fair value investment properties	2	28,403.8	12,368.1
	C	other operating income		96.3	4,831.1
		Personnel expenses		-194.2	-50.5
		Depreciation of assets		-0.9	-0.8
	Imp	airment of receivables		-129.2	-271.8
	Oth	er operating expenses		-1,009.5	-1,286.9
		EBIT	4	1,676.5	24,564.2
		Interest income		443.0	166.6
		Interest expenses	-	-4,696.8	-3,603.8
		EBT	3	37,422.6	21,127.0
		Income taxes		0.0	861.9
		Other taxes		-17.6	0.0
		Total period income	3	37,405.0	21,988.9

Valuation gain based on the property portfolio as at 30 September 2017 (62 properties) according to external appraiser

Increase of personnel expenses due to new employees in course of the growth of the company

Income tax gains due to reimbursement of deferred taxes after obtaining REIT status

Financials FY 2016/2017 FFO and EPRA NAV reconciliation



>> FFO/aFFO:

kEUR	01/10/2016 - 30/09/2017	01/10/2015 - 30/09/2016
Total period income	37,405.0	21,988.9
+/- Income taxes	0.0	-861.9
+ Depreciation of assets	0.9	0.8
+/- Unrealised gain/loss from fair value measurement of investment properties	-28,403.8	-12,368.1
Net result from property disposal	-4.3	-2.0
Other non-current / non-cash expenses/income	1,261.9	-3,127.5
FFO	10,259.7	5,630.2
- Capex	-2,287.7	-971.6
aFFO	7,972.0	4,658.7
FFO per share (EUR), undiluted ¹	0.46	0.37
aFFO per share (EUR), undiluted ¹	0.35	0.31

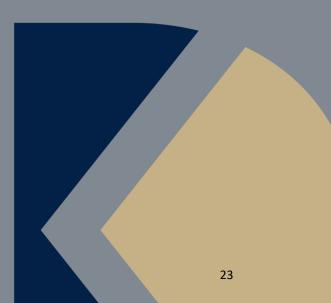
>> EPRA NAV:

kEUR	30/09/2017	30/09/2016
Total equity	154,736.0	79,031.3
Conversion of convertible bonds	0.0	0.0
NAV	154,736.0	79,031.3
Fair value of derivative instruments	0.0	0.0
Deferred taxes	0.0	0.0
EPRA NAV	154,736.0	79,031.3
Number of shares	24,760,285	18,447,003
EPRA NAV per share (EUR), undiluted ²	6.25	3.93

¹ On the basis of average number of shares in the period; prior year figures adjusted.

² 30.09.2016: Equity contained a mandatory convertible bond in an amount of 14.4 mEUR. Therefore the NAV is divided by 20,107,003 total shares (additional 1,660,000 shares after conversion of mandatory bond).

DKR shares, analysts, guidance and dividend policy

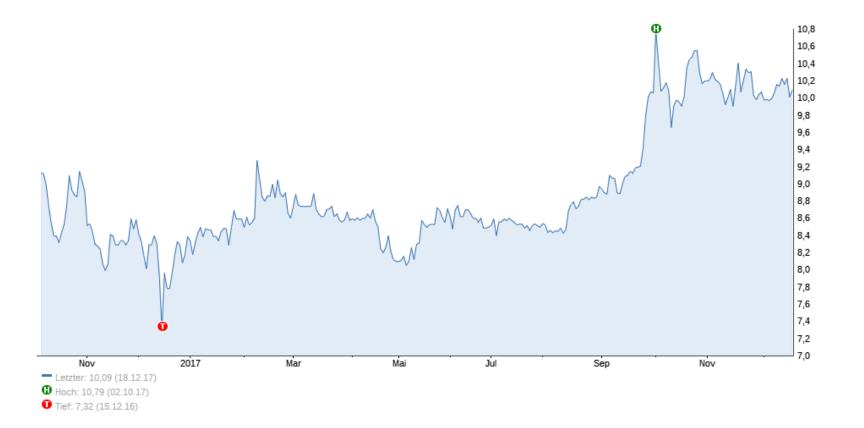


DKR Shares Share price uplift reflects the potential of the business model



>> DKR share:

	18/12/2017
ISIN	DE000A14KRD3
WKN	A14KRD3
Symbol	DKG
Number of shares	27,236,313
Nominal capital (kEUR)	27,236
Share class	Bearer shares
Stock exchanges	XETRA, Frankfurt, Berlin
Segment	Prime Standard
Indizes	CDAX, DIMAX, RX REIT (All share)
52w high/low (EUR)	10.79 / 7.32
Market Cap (mEUR)	~ 275



DKR Shares Analysts

>> Analyst coverage:

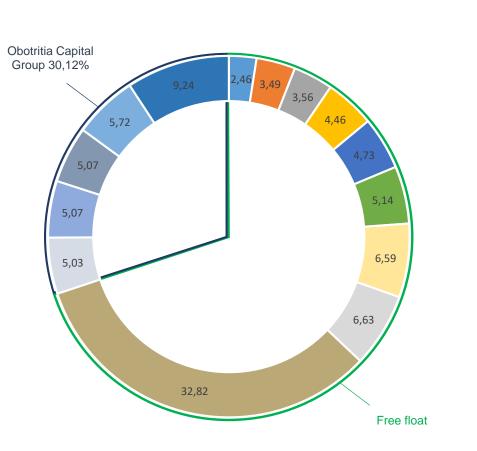
Publication date	Bank	Analyst	Recommendation	Price target
17 August 2017	ODDO BHF	Thomas Effler	"Buy"	EUR 9.90
18 December 2017	BERENBERG PRIVATEANKIERS SEIT 1390	Kai Klose	"Buy"	EUR 11.50



DKR Shares Stable and broad investor base after capital increase



- >> Recent DKR share developments:
- Successful 10% share capital increase closed on 8 Dec 2017
- Issuance of 2,476,028 new shares at a share price of 10 EUR (1.2x oversubscription)
- Increased free float
- > DKR aims to step into SDAX and EPRA indices soon



>> Current shareholder structure (18/12/2017):





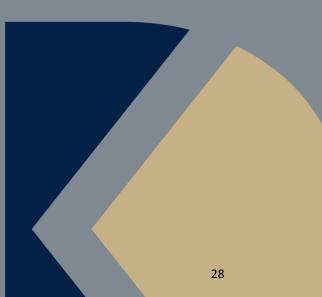
>> FFO-Guidance for FY 2017/2018:

- > FFO guidance is mainly driven by successful futurous acquisitions
- > DKR plans to invest between 75 and 100 mEUR in the FY 2017/2018
- **Based on current projections DKR expects FFO between 16.0 mEUR and 20.0 mEUR**
- > FFO run rate at 23.0 mEUR by the end of FY 2017/2018

>> Dividend policy for FY 2017/2018:

- > DKR pays dividend for FY 2017/2018 after conclusion of the AGM in spring 2019
- Dividend distribution of 90% of German GAAP period result
- > Based on current number of shares we expect a dividend of at least 0.20 EUR per share

Finance calendar



Finance calendar We keep you informed

>> Finance calendar:

Date	
18.12.2017	Publication of final annual statements FY 2016/2017
19.12.2017	Analyst call regarding final annual statements and latest developments
14.02.2018	Publication of Q1 2017/2018 interim statement
08.03.2018	Annual General Meeting in Berlin
15.05.2018	Publication of H1 2017/2018 interim financial report
14.08.2018	Publication of Q3 2017/2018 interim statement
18.12.2018	Publication of final annual statements FY 2017/2018

>> Events:

Date	
11.01.2018	ODDO BHF Forum Lyon
21.02.2018	12th ODDO BHF German Conference Frankfurt



Appendices

30

Appendix I Experienced and committed management





Rolf Elgeti (CEO)

Rolf has been the founder of Deutsche Konsum REIT-AG, which is a spin-off of his investment company Obotritia Capital. Before he was the CEO of TAG Immobilien AG, Hamburg, which experienced an enormous growth under his leadership and stepped into German Mid-Cap Index (MDAX).

Before Rolf worked many years as an equity strategist at ABN Amro, Commerzbank and UBS in London. He has excellent banking and real estate knowledge. Rolf is personally and financially committed to DKR.



Alexander Kroth (CIO)

Alexander joined DKR in January 2017 and initially set up the company together with Rolf. He is in charge of DKRs investment strategy and the asset management. Before he worked at Obotritia Capital and KPMG. Alexander has real estate experience of more than 10 years.

In July 2017 Alexander has been appointed to CIO.



Christian Hellmuth (CFO)

Christian joined DKR in January 2017 and is responsible for Finance, Accounting and IR. Before he worked many years in leading positions at WCM, Deutsche Wohnen, GSW, Porsche Consulting and PricewaterhouseCoopers. Christian has real estate experience of more than 15 years.

In July 2017 Christian has been appointed to CFO.

Appendix II Strong external partners



>> DKRs external management partners:



GV Nordost Verwaltungsgesellschaft mbH



ARNOLD HERTZ







Elgeti

Brothers







Appendix III DKR's value add approach





Appendix III Case 1: Bitterfeld - Revitalisation of "BiTZ" retail store



34

At purchase



Revitalisation process:

progress

New utilisation concept by DKR's AM and activation of unused land by **new construction** of REWE and DM store

Results:

New attractive tenants REWE (15 years contract) and DM (12 years contract) and increased rental space. Investment of roughly 5.5m EUR.

Now



. . .

30 Jun 2017

16,466	2		Total rentable space (sqm)	19,515
4,815 (29%)	Prolongation of rental contracts with remaining tenants after successful raising of the locations' attractiveness	OBI signed new 10 years contract and 15% rent increase, ALDI remains at the location, TEDI exercised prolongation option.	Vacant Space (sqm)	5,745 (29%), Increase due terminated lease contract with a night club
t 0.6			Annualized rent	1.0
OBI, ALDI, DEICHMANN 4.5 years 4.5	3 Refurbishing old building and increase of usability by implementing state-of-the-art rental areas adapted to tenants needs	Major decrease of vacant space expected due to current positive negotiations with potential tenants. Annualised rent increase of 0,2m EUR expected (conservative calculation).	(mEUR) Major tenants WALT	OBI, ALDI, REWE, DM, DEICHMANN 8.6 years
4.5			Foirvolue (mELID)	12.1
			Fair value (mEUR)	13.1

Appendix III Case 2: Ludwigslust - Extending the anchor of "Lindencenter"



At purchase



Annualized rent (mEUR)	1.5
Major tenants	SKY, INJOY, DEICHMANN, KIK
WALT	5.1 years
Purchase price	13.0

(mEUR)

Value-add measures:

2

At purchase through DKR the anchor tenant was about to leave the asset. Started negotiations with anchor tenants quickly.

Vacancy almost completely reduced by using the experience and the network of our asset management.

Results:

rent income.

Prolongation of food retail anchor by 10 years with same conditions which increased the WALT significantly.

Almost 0% vacancy and increased

Now

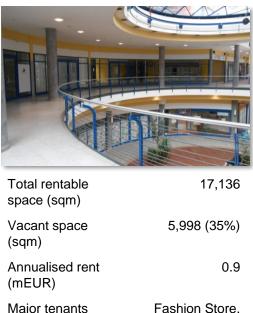


Total rentable space (sqm)	14,386
Vacant Space (sqm)	117 (0.1%)
Annualized rent (mEUR)	1.6
Major tenants	FAMILA, INJOY, DEICHMANN, KIK
WALT	8.3 years
Fair value (mEUR) 30 Jun 2017	23.7

Appendix III Case 3: Greifswald - Vacancy reduction through new attractive concept



At purchase



Major tenants	Fashion Store, Grocery, Cinema, Apartments, Others
WALT	< 3 years
Purchase price	8.5

(mEUR)

	s revit
	brogress
	ā I
The second se	At p
	futu
A REAL PROPERTY AND A REAL PROPERTY A REAL PRO	Tutt

Revitalisation process:

purchase the retail centre had an uncertain ure stucking in a liquidation for years. Developed new space concept and started negotiations with anchor tenants quickly.

Pro-active search and presentation of new attractive tenants. Initiation of refurbishments. and modernization of appearance and technical issues like fire protection.

Start of refurbishment and modernisation and ongoing attraction of new tenants.

Results:

Space expansion of food retail anchor and fashion store accompanied with lease expiries.

New leases have reduced the vacancy < 10% and increased annualised rent to 1.4m EUR. Duration of all new leases over 10 years.

New and attractive appearance of the centre. Vacancy almost completely reduced.

After rebuilding

Total rentable space (sqm)	PASSAGE CONTRACTOR OF CONTRACTOR
Vacant Space (sqm)	<10%
Annualised rent (mEUR)	1.4
Major tenants	JESSKE / MANGO, HOEPPNER (Shoes), NAH & FRISCH (Grocery), Cinema, Others
WALT	> 10 years
Fair value (mEUR) 30 Jun 2017	9.9 36



DKF	R Portfolio						
#	Address	Use	Rental space	Vacancy	Rent level	Monthly rent	Annual rent
			sqm	%	€/sqm	€ p.m.	€ p.a.
1	Platz der Befreiung 1 16303 Schwedt	Retail	10.532	0,1%	5,49	57.756	693.072
2	Brehnaer Straße 34 06749 Bitterfeld	Retail	19.541	29,6%	5,96	81.959	983.508
3	Anhaltstraße 70b/72 06749 Bitterfeld-Wolfen	Retail	5.802	0,0%	3,88	22.535	270.423
4	Gothaer Straße 22 99094 Erfurt	Retail	19.750	0,0%	11,95	236.013	2.832.150



DKF	R Portfolio							
#	Address		Use	Rental space	Vacancy	Rent level	Monthly rent	Annual rent
				sqm	%	€/sqm	€ p.m.	€ p.a.
5	Am Marstall 2 19288 Ludwigslust		Retail	14.386	0,8%	9,09	129.714	1.556.564
6	Rendsburger Straße 16 24534 Neumünster	tedo articular	Retail	4.630	0,0%	4,14	19.167	230.004
7	Carl-Cossow-Straße 64 18337 Marlow		Retail	1.046	0,0%	9,20	9.623	115.478
8	Fritz-Reuter-Straße 13 17087 Altentreptow		Retail	4.293	5,3%	9,00	36.603	439.237



DKF	Portfolio							
#	Address		Use	Rental space	Vacancy	Rent level	Monthly rent	Annual rent
				sqm	%	€/sqm	€ p.m.	€ p.a.
9	Chausseestraße 41-43 17373 Ueckermünde I		Retail	1.589	0,0%	6,75	10.728	128.731
10	Ostrauer Straße 5 06231 Bad Dürrenberg		Retail	3.384	61,7%	3,78	4.900	58.800
11	Berghausstraße 7 01662 Meißen		Retail	6.227	0,0%	3,97	24.734	296.808
12	B95 09427 Ehrenfriedersdorf	tooma	Retail	5.500	0,0%	3,27	18.000	216.000



DKR	R Portfolio							
#	Address	l	Use	Rental space	Vacancy	Rent level	Monthly rent	Annual rent
				sqm	%	€/sqm	€ p.m.	€ p.a.
13	Karlsgasse 28 08626 Adorf	Pr-Lippo	Retail	5.435	0,0%	1,56	8.500	102.000
14	Bahnhofstraße 35-36 16348 Wandlitz		Retail	1.608	0,0%	9,20	14.789	177.474
15	Merseburger Straße/ Marktbreite 4178 Leipzig		Retail	23.385	7,6%	6,26	135.350	1.624.200
16	Hermann-Heidel-Straße 11 6132 Halle		Retail	1.072	18,7%	4,59	4.000	48.000



DKR	Portfolio						
#	Address	Use	Rental space	Vacancy	Rent level	Monthly rent	Annual rent
			sqm	%	€/sqm	€ p.m.	€ p.a.
17	RLuxemburg-Straße 47 6779 Gräfenhainichen	Retail	1.087	0,0%	6,72	7.299	87.589
18	B192 19417 Warin	Retail	1.598	0,0%	6,94	11.091	133.087
19	Dorfstraße 25 16727 Schwante	Retail	1.046	0,0%	8,95	9.362	112.340
20	Minderer Straße 67 / Alter Rehmer Weg 22, Bad Oeynhausen	Retail	4.590	2,1%	4,92	22.128	265.536



DKF	Portfolio						
#	Address	Use	Rental space	Vacancy	Rent level	Monthly rent	Annual rent
			sqm	%	€/sqm	€ p.m.	€ p.a.
21	Neuenbrooker Str. 37, Krempe	Retail	1.758	0,0%	7,38	12.980	155.758
22	Löbauer Str. 45, Herrnhut	Retail	1.334	0,0%	7,57	10.100	121.200
23	Am Bahnhof 8, Niesky	Retail	1.352	0,0%	5,18	7.000	84.000
24	Hoyerswerdaer Str. 136, Kleinwelka	Retail	1.132	0,0%	11,44	12.950	155.400



DKR	Portfolio						
#	Address	Use	Rental space	Vacancy	Rent level	Monthly rent	Annual rent
			sqm	%	€/sqm	€ p.m.	€ p.a.
25	Albert-Tanneur-Straße 25, Ludwigsfelde	Retail	3.902	0,0%	6,93	27.047	324.561
26	Manteuffelstraße 71, Berlin-Tempelhof	Retail	1.133	0,0%	5,57	6.316	75.790
27	Habichtstraße 16, Berlin-Konradshöhe	Retail	580	0,0%	7,78	4.513	54.160
28	Gubener Str. 42 15890 Eisenhüttenstadt	Retail	1.253	3,0%	4,15	5.050	60.600



DKF	Portfolio						
#	Address	Use	Rental space	Vacancy	Rent level	Monthly rent	Annual rent
			sqm	%	€/sqm	€ p.m.	€ p.a.
29	Brückenstraße 12a/b, 15562 Rüdersdorf	Retail	2.783	0,0%	8,31	23.118	277.417
30	Karl-Marx-Straße 95, 03172 Guben	Retail	1.181	0,0%	9,31	10.990	131.880
31	Pferdemarkt 58 / Markt 2-3 / Hageböcker Straße 108 Güstrow	Retail	6.285	83,5%	10,82	11.259	135.107
32	Kolumbusring 58, 18106 Rostock	Retail	4.492	11,9%	4,75	18.786	225.428



DKR	Portfolio						
#	Address	Use	Rental space	Vacancy	Rent level	Monthly rent	Annual rent
			sqm	%	€/sqm	€ p.m.	€ p.a.
33	Dompassage Greifswald	Retail	17.136	36,5%	7,56	82.258	987.096
34	Ringstr. 31-37 Gustav-Petri- Str. 38855 Wernigerode	Retail	11.133	17,9%	6,28	57.432	689.180
35	Am Stadtfeld 2, 06636 Laucha	Retail	1.110	0,0%	8,52	9.455	113.457
36	Lange Straße 3, 06184 Gröbers	Retail	986	0,0%	9,09	8.966	107.597



DKR	Portfolio						
#	Address	Use	Rental space	Vacancy	Rent level	Monthly rent	Annual rent
			sqm	%	€/sqm	€ p.m.	€ p.a.
37	Edderitzer Straße 8, 06366 Köthen	Retail	685	0,0%	10,33	7.075	84.896
38	Neustadt 1a, 06463 Ermsleben	Retail	678	0,0%	9,30	6.308	75.697
39	Babener Straße 43, 39596 Goldbeck	Retail	982	0,0%	8,80	8.640	103.676
40	Nordwall 12b, 39576 Stendal	Retail	1.107	0,0%	10,67	11.813	141.750



DKR	Portfolio						
#	Address	Use	Rental space	Vacancy	Rent level	Monthly rent	Annual rent
			sqm	%	€/sqm	€ p.m.	€ p.a.
41	Mühlstraße 52, 98547 Viernau	Retail	1.027	0,0%	4,30	4.420	53.040
42	Bergstraße 12, 98634 Kaltensundheim	Retail	916	0,0%	4,87	4.458	53.500
43	Gartenstraße 4, 36645 Kaltennordheim	Retail	927	0,0%	3,42	3.171	38.052
44	Gladenbacher Straße 43, 35232 Dautphe	Retail	1.600	0,0%	4,25	6.800	81.600



#	Address	Use	Rental space	Vacancy	Rent level	Monthly rent	Annual rent
			sqm	%	€/sqm	€ p.m.	€ p.a.
45	Rostocker Straße 1, 2, 3, 7 und 8, 16928 Pritzwalk	Retail	15.157	0,0%	7,53	114.143	1.369.716
46	Holzmarkt 7, 9, 11, 13 und 15, 27283 Verden	Retail	7.128	2,7%	13,96	96.837	1.162.041
47	Bahnhofsplatz 3, 18292 Krakow am See	Retail	3.474	5,3%	8,38	27.594	331.126
48	Magdeburger Straße 32, 06449 Aschersleben	Retail	1.009	0,0%	10,18	10.273	123.270



DKR	R Portfolio						
#	Address	Use	Rental space	Vacancy	Rent level	Monthly rent	Annual rent
			sqm	%	€/sqm	€ p.m.	€ p.a.
49	Abtshäger Straße 13, 18461 Franzburg	Retail	1.320	0,0%	6,82	9.006	108.072
50	Lindenallee 25, 18437 Stralsund	Retail	5.882	27,1%	4,46	19.148	229.774
51	Haffring 24, 17373 Ueckermünde	Retail	4.620	44,0%	5,25	13.575	162.900
52	Wilhelm-Külz-Straße 8, 06679 Hohenmölsen	Retail	7.553	38,3%	5,90	27.498	329.972



DKR	Portfolio							
#	Address		Use	Rental space	Vacancy	Rent level	Monthly rent	Annual rent
				sqm	%	€/sqm	€ p.m.	€ p.a.
53	Harburgerstraße 30, 29303 Bergen		Retail	6.392	0,0%	11,16	71.307	855.684
54	Drebkauer Hauptstr.5, 03116 Drebkau		Retail	965	0,0%	5,18	5.000	60.000
55	Karl-Marx-Str. 96, 03172 Guben	REWE	Retail	10.377	11,9%	7,88	72.020	864.240
56	Berliner Platz 14, 45739 Oer-Erkenschwick		Retail	9.555	0,0%	10,99	105.000	1.260.000



DKF	R Portfolio						
#	Address	Use	Rental space	Vacancy	Rent level	Monthly rent	Annual rent
			sqm	%	€/sqm	€ p.m.	€ p.a.
57	Schützenstraße 1, 01662 Meißen	Retail	24.209	30,9%	6,28	105.001	1.260.015
58	Morgenbergstraße 41, 08525 Plauen	Retail	24.007	33,7%	7,63	121.435	1.457.218
59	Neustädter Ring 78, 39517 Tangerhütte	Retail	2.574	0,0%	5,36	13.800	165.600
60	Beethovenstraße 9, 99706 Sondershausen	Retail	1.100	0,0%	6,72	7.392	88.704



DKR	R Portfolio							
#	Address		Use	Rental space	Vacancy	Rent level	Monthly rent	Annual rent
				sqm	%	€/sqm	€ p.m.	€ p.a.
61	Karl-Marx-Straße 33, 15890 Eisenhüttenstadt		Retail	965	0,0%	11,09	10.700	128.400
62	Frohnbachstr. 59, 09212 Limbach-Oberfrohna	d	Retail	1.862	0,0%	7,89	14.702	176.424
Port	folio in total as at 30.09.20	17		330.122	14,6%	7,34	2.069.583	24.834.997



DKR	l Portfolio							
#	Address		Use	Rental space	Vacancy	Rent level	Monthly rent	Annual rent
				sqm	%	€/sqm	€ p.m.	€ p.a.
63	Luisienstraße a-k / Am Plattenberg, 06333 Hettstedt		Retail	2.781	0,0%	6,81	18.938	227.262
64	Jochstraße 3, 06536 Kelbra		Retail	930	0,0%	6,45	6.000	72.000
65	Heinrich-Wobst-Str. 1, 07937 Langenwolschendorf	REWE Jews Schott	Retail	3.072	0,0%	7,57	23.267	279.204
66	Hagener Str.1, 58239 Schwerte		Retail	1.200	0,0%	6,83	8.200	98.400
Port	folio in total as at 1.11.20	17		338.106	14,3%	7,34	2.125.989	25.511.863





>> Calculation of financial figures:

Financial KPI	Calculation
Average debt interest rate	Weighed average interest rates of financial instruments divided by nominal financial debt
EPRA NAV per share Total equity modified according to EPRA guidelines divided by number of shares	
FFO	Funds From Operations – Recurring and oneoff adjusted fund from the operation of the property portfolio
GAV	Gross Asset Value – Value of investment properties in the balance sheet
Initial yield	Annualised rental income divided by purchase price
Net-LTV	Net Loan-to-value - debt (financial liabilities minus cash) divided by GAV
Valuation multiple	Gross asset value divided by rental income
WALT	Weighed average lease terms of the portfolio remaining

IR contact Get in touch with us



>> IR contact:

Stefanie Frey August-Bebel-Str. 68 14482 Potsdam

<u>sf@deutsche-konsum.de</u> + 49 (0331) 740 076 533

Disclaimer



The material in this presentation has been prepared by Deutsche Konsum REIT-AG (Deutsche Konsum) and is general background information about Deutsche Konsum's activities current as at the date of this presentation. This information is given in summary form and does not purport to be complete. Information in this presentation, including forecast financial information, should not be considered as advice or a recommendation to investors or potential investors in relation to holding, purchasing or selling securities or other financial products or instruments and does not take into account your particular investment objectives, financial situation or needs. Before acting on any information you should consider the appropriateness of the information having regard to these matters. any relevant offer document and in particular, you should seek independent financial advice. All securities and financial product or instrument transactions involve risks, which include (among others) the risk of adverse or unanticipated market, financial or political developments and, in international transactions, currency risk.

This presentation may contain forward looking statements including statements regarding our intent, belief or current expectations with respect to Deutsche Konsum's businesses and operations, market conditions, results of operation and financial condition, capital adequacy, specific provisions and risk management practices. Readers are cautioned not to place undue reliance on these forward looking statements. Deutsche Konsum does not undertake any obligation to publicly release the result of any revisions to these forward looking statements to reflect events or circumstances after the date hereof to reflect the occurrence of unanticipated events. While due care has been used in the preparation of forecast information, actual results may vary in a materially positive or negative manner. Forecasts and hypothetical examples are subject to uncertainty and contingencies outside Deutsche Konsum's control. Past performance is not a reliable indication of future performance.

Unless otherwise specified all information is for the financial year ended 30 Sep 2017.